

## **BRIEF PROFILE OF DIRECTORS:**

**1. Shobith Ganesh Hegde**, aged 42 years, is the Chairman, Managing Director & CFO of our Company. He has done his graduation from St. Andrews College, Mumbai. He also holds a Degree of Masters of Business Administration (MBA) University of Kingston (UK) & Bachelors of Business Administration (BBA) University of Greenwich (UK).

Mr. Shobith Hegde carries experience in Engineering Industry & Trade. He had worked in Punj Lloyd Limited, a diversified international conglomerate in Engineering, Infrastructure, Pipelines, EPC as Senior Manager in-charge of New Projects.

Apart above Mr. Shobith possesses below mentioned working experience and skills in following areas:

- Senior Manager in the Defence Manufacturing business.
- Team member overseeing up-gradation of weapons.
- Program Manager for the development of the MAST Giraffe radar system for SAAB (Sweden).
- Responsible for working on government vendor registrations such as HAL, OFB, BHEL etc.
- Responsible for working on client proposals presentations, commercials and bid management.
- Oversaw strategic account planning, business development, sales forecasting, marketing and pricing.
- Performed consumer research and facilitated new product introduction process, Managed the development of packaging and product manuals and all aspects of new product launches to dealers.
- Implemented procurement strategies and policies, and forecasted procurement needs.
- Sourced local and foreign suppliers for various products/spare parts.
- Managed supplier and buyer relations.

He has travelled extensively in U.S., Europe, China, Taiwan etc. for business and is well versed with international and domestic trade and industry and carries 15 years of Experience in the field of Design, Operation & Management, Process Engineering, Project Management, Innovation, Cost saving and Business turn around plans. He currently looks after the overall management, Accounts and Finance function of the Company.

**2. Suresh Vishwanathan**, aged 42 years, is the Executive Director of our Company. He is an Economics Graduate and CAIIB(I). He is Banker and Finance Professional with over four decades of experience in a Nationalized Bank and in the NBFC domain.

He Joined the State Bank Group as a Probationary Officer in December 1979 and served the Bank in various capacities including Branch Manager. He was in the Credit Department of the Bank and in that position held a large portfolio of accounts in various sectors. Cashew, Aluminium, Steel, Cement and Textiles were some of the sectors he handled in his tenure at the Credit Department. He was also involved in a lot of rehabilitation of sick units during his tenure here. He subsequently headed three Branches which were medium sized. In 1991 he left the State Bank Group and joined the NBFC World.

After a brief stint with the Ispat and Bharat Forge group he joined L&T Finance as Head of Corporate Finance. During his tenure here he introduced a lot of new products and was the pioneer in IPO Financing Loans against shares for Promoters Motor Vehicle Financing. In Corporate Financing he introduced operating lease and the bluest of blue companies were his clients. He also did a lot of Securitization of Assets during his tenure here. The total size of the book under his supervision increased from Rs 200 Crores in 1996 (when he joined LTF) to Rs 4000 Crores in 2008 when he left the Company. He left the Company as a Vice President.

Subsequent to his leaving LTF he did financial consultancy in a Coal Company in a Logistics Company and lastly with Sakthi Finance Ltd. He also has been syndicating both Debt and Equity to various corporates in the Country.

His experience apart from Finance includes manufacturing too as he managed a power tool unit for about 6 years. He is currently looking after the operations of our Company.

**3. Ravikumar Byrapatna Channappa**, aged 53 years, is the Executive Director of our Company. He has done a Diploma in Mechanical Engineering with more than 29 years of experience in product development, R&D, manufacturing and factory management. He is well verse in managing the work force and monitoring production of plastic injection, moulded parts in engineering plastic industries, tool room, moulds and dies manufacturing, etc. His expertise and experience will help the company in taking up new projects and expansion plan of the Company. He is currently looking after the operations of our Company.

**4. Niraj Hareshbhai Variava**, aged 39 years, is the Non-Executive - Independent Director of our Company. He is the Commerce Graduate from the reputed college in Mumbai. He is also a qualified Chartered Accountant and associated with an Institute of Chartered accountants of India as a Fellow Member. He has an extensive and in depth knowledge and working experience of more than 18 years in the field of Accountancy, Auditing, VAT, GST and Domestic and International Taxation, appearance before judicial authorities. He also done some certified programmes on Information System Audit (I SA), conducted by Instituted of Chartered Accountant of India and Programme for Internal & Concurrent Audit of Depository Participants for Central Depository Services (India) Limited conducted by Bombay Stock Exchange.

Initially he was admitted as a Partner in one of the Mumbai based Chartered Accountancy firm called Pravin Chandak & Associates (A firm around standing of 33 years in market) and with a vision to stand apart he established his own Chartered Accountancy Firm in 2017 with a name and style of N H Variava & Co. His practice provides wide range of services in Direct and Indirect Tax including International Taxation Viz. Statutory Audit Tax Audit, Internal Audit, Process Audit, Stock Audit, Bank Audit, Management Audit, GST Audit, Transfer Pricing Audit, Due Diligence, Pricing Structure, Preparing Business Plans, Budget and Forecast, Business Structuring of Foreign Clients, Fund Raising, Income Tax Assessments, Appeals before Commissioner (Appeals) and Income Tax Appellate Tribunal including Excise. During his 18 years of working, he is being an instrumental tool in growth of various clients and is a part of their success story. His vast experience helps existing clients and new clients especially Start-ups to set them up a suitable road map according their business structure. Over the years, he has provided professional services to industries of diverse nature Viz. Manufacturing, Government Sector, Trading, Banking, Insurance, NBFCs, Infrastructure, Garments, Jewellery, Power Sector, Share Broking, Information Technology, Entertainment, Hospital and Service industries. Mr. Niraj Variava carries a good amount of knowledge and expertise over an Indian Companies Laws, Income Tax Laws, SEBI Laws and other few Laws of Land. Mr. Niraj Variava also holds a Certificate of clearing exams conducted by Indian Institute of Corporate Affairs.

**5. Ashok Chhaganbhai Patel**, aged 35 years, is the Non-Executive - Independent Director of our Company. He is Commerce and Law graduate and qualified Company Secretary in practice and holds experience of around 10 years in the field of Accounts, Taxation, Compliance, Company Laws, Listing Regulations and other Law of Land.

**6. Sushmita Swarup Lunkad**, aged 30 years, is the Non-Executive - Independent Director of the Company. She is a qualified member of ICSI. She is Practicing Company Secretary. She carries working experience of more than 6 years and has been serving various industries in various capacities. She possesses diversified knowledge of corporate and corporate working. She is well versed with Corporate Laws, SEBI Laws and other allied Laws.